



MARKET EXPERTISE

You Demand We Deliver

European Distressed Debt 2018 CATI – Hybrid of Qualitative & Quantitative

Number of Interviews - 130

Objective

The objective of this project was to gain an insight into their views and expectations on key issues that will affect the European distressed debt market in 2018

Methodology / Approach

Market Expertise conducted around 130 interviews, consisting of 80 Hedge Fund managers and 50 private equity practitioners. The average LOI of the interview was 30 mins.

The Job title targeted were : VP/ Directors, C - Level, Managing Partners/Directors

The main of the were :

- ❖ To understand the impact of Brexit and factors which are most likely to drive a European restructuring wave.
- ❖ To understand the key operational priorities in managing the current portfolios.
- ❖ To discuss about the incoming EU Insolvency Directive and the impacts it can have on the European market.
- ❖ Finding the best distressed opportunities and also discussing about the most attractive investment opportunities in 2018.

Deliverable

The results of the this project was uploaded onto the links provided by the client which was down loadable in MS – Excel format.

The respondent status sheet was delivered to the client at then end of the project.